The Market Place for Progressive Richmond

Should at first glance challenge respectful a thoughtful consideration.

Some salesmen look good,

though on close inspection

you find there's nothing to commend them but the

It is not enough that an

advertisement be attractive-ly designed, well displayed

and properly placed. There

must be a combination of reasonable statement, force-

ful argument and convincing logic, and it must be printed in a medium that will lend the weight of pres-

tige to that of a wide circu-

lation, in order to guarantee

Agent

To the Men Who Buy and Make Roofs A Good

Roof

A roof that leaks—that does not protect the buildings-is the most costly roof you could get on your house!

Besides requiring repairs almost constantly, it is the cause of heavy damage to the building it covers. Thus you have the most powerful reason for using G. M. Co.'s Pearl I. C. Old Style Redipped Roofing Tin.



to too hard a test. It is Best-It Bears Our Trade-Mark.

The men who know good roofing material and are always anxious to turn out satisfactory work give G. M. Co.'s Pearl I. C. Old Style Redipped Roofing their strong indorsement. Co-operate with your tinner-insist that he use a roofing tin that you are sure about. It is reasonable in price.

Gordon Metal Co., 14th and Dock Sts., Richmond, Va.



Corrugated Road Culverts Bear Any Load

Corrugated Galvanized Ingot Iron Road Culverts are rapidly taking place of the old-style culverts. They are of pure INGOT IRON, and I rust. They are corrugated, and bear any weight. They last for fifty s. Need no repairs. For county roads, city streets and railroads.

"Everlasting" Tanks and Watering Troughs the demand for a first-class tank and trough completely. Write us

VIRGINIA METAL CULVERT CO., 1701-1715 East Cary Street

O. E. Flanhart Printing Co.



Estimates Furnished



No. 15 N. 12th St. RICHMOND, VA.

BLUE PRINTS

Stamper & Parker,

Land Surveyors and Civil Engineers

Phone 5493.

tooms 307, 308, 300 Common Bank, Ninth above Main.

Department A

CEMENT, LIME AND PLASTER.
Portland, "Edison" (4 cloth sacks); Portland, "Alpha" (4 cloth sacks); Lime, "Riverton;" Plaster: Hair, "Goat," Terra Cotta Pipe; Drain Tile, etc.

Department C

Galvanized V-Crimp Steel, Galvanized Corrugated; Painted V-Crimp; Painted Corrugated.

Above carried in 5, 6, 7, 8, 9, 10 ft. lengths.

Tar Paper, 2 and 3-ply; Bestoid Rubber Roofing, 1, 2 and 3-ply.

WAREHOUSES:

712 Mutual Bldg.

Baldwin &

Would You Doctor

If you were sick? Would you plead your own case if you were in court?

Would you dismiss your architect and plan

Then why write your own ads? Your business life depends upon

A trained advertising man, who has produced excellent results for advertisers all about you, stands ready to write

Geo. W. Lemons Advertisement Writer.

Yourself

the best results.

your own house?

them for you. Phone No. 4041.

Department B

NAILS AND WIRE,

Pearson's Cement Coated Steel Wire Nails; Steel Cut Nails; Annealed Wire; Galvanized Wire; Grindstones, all sizes.

Department D

GENERAL HARDWARE.

Department E

Carriage Materials; Wheels,

Telephone 655

Cutlery; Tools.

The Prices Are Low!

The Departments Complete!

Let us fill your wants from any of these lines.

Merchants, Write for a Special Price List

1557 East Main Street, Richmond, Va.

Nails and Wire: C. & O. Railway, Track 12.

Cement and Lime: 18-20 Seventeenth Street.

Heavy Store: 1526-1532 Cary Street.

Pipe Yard: C. & O. Railway, Union and 15th St.

HOTCHKISS & GORDON,

MANUFACTURERS' AGENTS,

REPRESENTING

General Electric Co.

Motors, Turbines, Generators, Lamps, Etc.

Richmond, Va.

We invite you to inspect The Brunswick Household Ice Making and Refrigerating Machine and Hygienic Ice-Making and Sanitary Refrigerator for the Home, now installed and operating at our store, Nos. 8 and 10 South Ninth street.

Electric Construction Co. of Va.

MACHINERY AND SUPPLY DEPARTMENT.

RICHMOND IRON WORKS,

Richmond, Virginia

ESTABLISHED 1869 Long Distance Telephone, 1037

Post-Office Box, 601

IF YOU CAN'T FIND IT IN THE STORE, WE CAN MAKE IT

Brass Castings Smoke Connections Bearing Metal Lumber Trucks

Iron Castings Tanks Wire Guards Columns

Sheet Metal Work Sawmill Supplies Patterns Structural Iron

Smoke Stacks Pulleys Drawings R. R. Castings

MACHINERY, CARS, LOCOMOTIVES, STEAM SHOVELS AND ENGINES OVER-HAULED. : REPAIRS A SPECIALTY

You Will Now Find Us

In our new, larger and better arranged quarters, with more presses, a greater variety of artistic type, a larger force of clever workmen.

At No. 1337 East Franklin Street Doing Result-Bringing Printing of All Kinds

Your further patronage is solicited here, where we can do it quicker and some better than at our old place, No. 104 Governor Street.

EUBANK & GAINES CO

PRINTING :: ENGRAVING :: EMBOSSING 1337 E. Franklin St. Phone 890. Richmond, Va.

The American Audit Company.

THOS. P. HOWARD, Certified Public Accountant, Resident Manager, Mutual Building. Phone 961.

s of the State of New York the examination and report upoffinancial condition of corporate, firms and individuals, and form the duties of expert ansulting accountants in general.

Home Office: 100 Broadway,
New York City.

WILLIAM C.

DATTERN MAKING I and DRAUGHTING

W.A. CHILDREY

14 S. Flfteenth St.

Norvell Awning Co.,

Venetian Blinds, Fly Screens.

Decorations and Flags of All Kinds.

NOPIES AND FLOOR COVERINGS F WEDDINGS A SPECIALTY, 460 EAST BROAD STREET, Phone 486.

LARGEST AND FINEST ELECTRIC FIXTURE

1103 EAST

MAIN ST.

RICHMOND, VA.

DISPLAY ROOM

IN THE CITY.

WIRING OF RESIDENCES A SPECIALTY.

Lebros Varnish Wood Stain

W. B. CATLETT ELECTRIC COMPANY 8 South Tenth Street.

PATTERNS FOR ALL PURPOSES.

DESIGNING

MECHANICAL, ORNAMENTAL, ARCHITECTURAL, MACHINE.

(Incorporated), MANUFACTURER OF

Awnings, Tents, Shades,

Rub Out That Scratch

Leibermuth Bros.

Representing Engineering Department of Stamper Bros. & Ragland. As this machine is up-to-date, so are all our methods. Therefore, be up to the times and give us a trial. We can save money for you.

Floor

Tanner Paint and Oil Co. 1419 E. Main, Richmond, Va.

FROEHLING & ROBERTSON, Richmond Testing Laboratory Chemists, Chemical Engineers and

Economic Geologists.
Chemical and Execteriological Examinations of Waters, Analyses of Foods,
Fertilizers, Ores, Etc.
Standard Cement Testing: Examinations and Reports on Mineral Properties.

No. 2 N. Ninth Street, RICHMOND, - - VIRGINIA.

Asbestos-Magnesia Steam Pipe and Boiler Coverings, Asbestos Roofings, Packing and Papers

We do contract work anywhere Let us estimate on your require-Southern Pipe Covering Co.,

RICHMOND, VA.

Thos. L. Alfriend & Son, (Established 1857.)

Sole Representatives

Hartford Steam Boiler Inspection & Insurance Co.

Only exclusive boller insurance and inspection company in this

Loaded Shells

HUNTING COATS AND LEGGINS.
Prices Very Low.

Clarke, Hardware, 1215 Main Street.



You find no trouble in handling our brands of Rooning Tin. We have every modern appliance for putting it together in even, uniform rolls, and our workmen are experts.

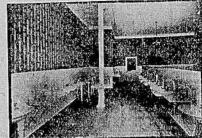
Your special attention is called to the five brands mentioned above—MADISON OLD STYLE, CLIPPER, JEFFERSON OLD STYLE, ARCHER and MONROE RE-DIPPED.

In addition to Roofing Tin, we have CORRUGATED and V-CRIMP ROOFING, both Galvanized and Painted; MICA-ROID RUBBER ROOFING and TARRED ROOFING. Quick shipments are assured.

McGraw-Yarbrough Co., Inc.

9-11 South Eighth Street, Richmond, Va.

Come and See This Showing of Bath-Room Fixtures



shows everything that is pest in Bath Tubs, Closets nd other modern, sanitary plumbing fixtures and supplies.

By going through this

room you can easily de-cide upon what particular style of bath room supplies you want.

This store offers you the

best and the greatest variety to choose from.

Virginia-Carolina Supply Co., No. 7 Governor Street.

PANAMA CANAL CONTRACT 4,500,000 Barrels of Portland Cement Awarded to the Makers of

Portland Cement Atlas

Sitterding-Carneal-Davis Co.,

Richmond, Virginia, Sales Agent,